

Housing 101

What is Housing 101 and why should I attend?

Warm Hearth Village and WoodsEdge are pleased to host a series of seminars covering a wide range of topics that will help you make informed decisions on making a move. From determining your home's value to packing and decorating, we've got answers for you.

All seminars will be held at the Karr Activity Center at Warm Hearth Village. For directions or reservation information call (540) 443-3416 or visit our websites.

retire.org

woodsedgeblacksburg.com

Session One

“My home is worth what?”

Randy Leslie, Licensed Residential Real Estate Appraiser with Lucas Appraisal will discuss the home appraisal valuation process. His experience of over 27,000 appraisal hours coupled with Lucas Appraisal's 20 years of service to the NRV will ensure you know what your home is worth.

Randy worked as the Sales and Marketing Director for the New River Valley's largest realty firm and remains active in the local real estate market. He will discuss how an appraisal is completed, how comparisons are found and evaluated, what home additions are valuable and what will

increase your property's value.

Priscilla Morris, Licensed Realtor with Long & Foster Realtors will share her expertise when it comes to selling your current home. She and her team have over 1,700 real estate sales and a proven performance record in the New River Valley. Priscilla will let you know how to stage your home to appeal to the buyer, discuss current market conditions and tell the steps to getting your home on the market. She will educate you on the offer vs. the counter offer. Priscilla stays abreast of current real estate trends and increases her knowledge through continuing education.



Pictured from left to right, Pam Powell Adams, Priscilla Morris and Margaret Hicks

Tuesday, May 12 at 2 pm

Session Two

“Did you know that Blacksburg.....”

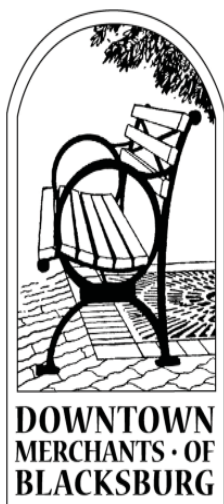
Shane Adams, President/CEO and Director of Tourism for the Montgomery County Chamber of Commerce and Visitors Center (pictured below) along with Sue Drzal of the Blacksburg Downtown Merchants Association will give an informative presentation on the area, it's local attractions, shopping venues and population.



Shane has served the Chamber for over 16 years. He oversees tourism activities in the County, the Chamber staff and is a liaison and lobbyist for the businesses in the community.

Sue Drzal, is the Administrative Co-Director for the Downtown Merchants of

Blacksburg. You probably never imagined the downtown area had so much to offer with new promotions and innovative shopping venues. Sue is working to take the non-profit group to an even higher level of community involvement and promotion.



Tuesday, June 9 at 2 pm

Session Three

“A Clean Sweep”



Wayne Garst with Valley Auctions (pictured left) along with **Karen Nelson**, Development Associate for Warm Hearth Village, work together as a team to help you downsize and transition your home. Valley Auctions was established in 1989 and has a reputation

for personalized customer service and absolute integrity. Learn how Wayne and Karen will coordinate the pick-up of your unwanted items, take them to the auction and turn them into cash to benefit the Warm Hearth Foundation (also a tax deductible advantage to the donor).

Carol Cole with Smooth Transitions of the Blue Ridge (pictured right) is a senior move manager for the Roanoke and New River Valleys. She is a Certified Relocation Transition Specialist that is dedicated to senior clients and their families when making a move or arranging age-in-place services. Carol's services include a move assessment to help determine your needs, a realistic timetable for the move, coordination of all related services with resources available in the community.



With our speaker's assistance you are able to keep what you need and need what you keep.

Tuesday, July 21 at 2 pm

Session Four

“Financing and Settling on the Dream”

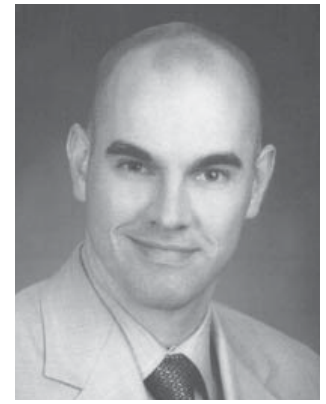


Sandra Chafin with Stellar One Mortgage (pictured left) along with Scott Tison, Attorney with Albright & Bongard, PLC (pictured right) will discuss current financial products available including bridge loans and mortgages. They’ll offer insights into capital gains and what to expect at

settlement and closing. Sandra has been in the

mortgage lending business for over 16 years. She has helped many families in the NRV fulfill their dreams of owning a home.

Scott Tison is an Associate at Albright & Bongard, PLC, the largest locally-owned and operated law firm in Montgomery County. He focuses his practice on real estate. Scott will share his knowledge and expertise on the closing and settlement process.



Tuesday, August 11 at 2 pm

Session Five

“Boxes, Bubble Wrap and Peanuts”



Page Warner, Vice President of Premier Mayflower, will discuss the moving process and packing options to help you solve the mystery of moving.

Through his experience with a company moving

families since 1927, Page will provide you with helpful hints and useful suggestions using a detailed Move Planner.

Services are available across town or nation-wide.

Tuesday, September 8 at 2 pm

Session Six

“Decorating Cents”

Kathryn Oddo and Debbie Krutchkoff, interior designers with Interiors Unlimited will give ideas on the interior design, furnishings and window treatments for your new home. Do you have your favorites? They will allow you to reuse, repurpose and rejoice.

Kathryn opened Interiors Unlimited in 1988. She specializes in Residential and Commercial Interior Design. Their motto is “no job is too large or too small.” Kathryn’s work has been featured in the “New River Valley” Magazine for her design of a corporate luxury box at Lane Stadium.

Design consultation is available for new construction, renovation or simply updating interiors.



Tuesday, October 13 at 2 pm



Yes! I plan to attend the free Housing 101 series of seminars checked below.

May 12, 2009

June 9, 2009

July 21, 2009

August 11, 2009

September 8, 2009

October 13, 2009

Name: _____

Phone: _____

E-mail: _____



Please return to Ellen at the address listed below or e-mail to shammons@woodsedgeblacksburg.com. Keep this brochure as your reminder.

All seminars at the Karr Activity Center



Warm Hearth Village and
WoodsEdge

2603 Warm Hearth Drive, Blacksburg VA 24060
540-443-3416

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